

From: [Baker, Brent](#)
To: [Francis, Carley](#)
Subject: FW: CRC - ODOT - updated T&R stream
Date: Monday, December 02, 2013 12:02:41 PM
Attachments: [Payment Split Scenario IG 0pctUserInitiated 12-2-13.xlsx](#)
[CDMS T&R Stream Scenario IG 3decimal 12-2-13.xlsx](#)

FYI.

From: Boesch, Timothy J. [mailto:boeschtj@cdmsmith.com]
Sent: Monday, December 02, 2013 10:17 AM
To: Kaehler, Auden
Cc: Baker, T Brent; Ryan, Eugene
Subject: CRC - ODOT - updated T&R stream

Auden,

Here's some draft CRC files to have a look at. They address two issues:

- 1) Brent's thought that the user initiated short term account payments should be lower. We've left the figure at 0%. You guys should put in what you feel is appropriate and adjust the pay by mail accordingly, so everything adds up to 100%
- 2) In the T&R stream, we've added another decimal for the revenue. What we want to do is overcome the rounding problem. Can you please review what is in your spreadsheets to see if this is enough precision? Our master tables would simply show the summary as shown in the attached spreadsheet.

Thanks,
-Tim

Timothy J. Boesch, AICP

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From: Ryan, Eugene
Sent: Sunday, December 01, 2013 7:59 AM
To: Baker, T Brent; Francis, Carley <francisc@columbiarivercrossing.com>
(francisc@columbiarivercrossing.com)
Cc: Kaehler, Auden; Boesch, Timothy J.; Lu, Yandan
Subject: RE: CRC Investment Grade Baseline Revenue Stream

Brent,

The Pay By Mail breakout percentages were what was previously in the files and we used by default. It would definitely make sense to leave this assumption in your hands.

Eugene Ryan P.E.

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From: Baker, T Brent [<mailto:Baker@pbworld.com>]
Sent: Wednesday, November 27, 2013 7:09 PM
To: Ryan, Eugene; Francis, Carley <francisc@columbiarivercrossing.com>
(francisc@columbiarivercrossing.com)
Cc: Kaehler, Auden; Boesch, Timothy J.
Subject: RE: CRC Investment Grade Baseline Revenue Stream

Hi Eugene,

Thanks for delivering this on time. Our work also typically makes assumptions for the sub-category payment splits, e.g., the Pay By Plate vs. Transponder and toll bills vs. customer initiated payments. In this case, we are in agreement with your Pay By Plate vs. Transponder splits, and will use them directly in our revenue modeling.

On the Pay By Mail breakout, we believe that the 10% factor for customer initiated payment is too high. We are currently seeing 0.2% on SR 520 and recently revised our forecast down to this value from 5%. Are there specific assumptions about marketing this that you are taking into account? We would advise starting with something like 2-3%, recognizing that ODOT may wish to market this more than WSDOT has. Would it make sense to leave this assumption in our hands, or does your scope of work require you to provide this information? Essentially, we need to be on the same page.

Please share your thoughts on this and what lower values you would be comfortable with.

Thanks, and I hope you have (had) a great thanksgiving.

Brent